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MBA (C) I/12.14.1071

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**MBA (FT)/MBA (IB)/MBA (TT)/MBA (PT) DEGREE I SEMESTER EXAMINATION  
DECEMBER 2014**

**SMS 2101/SMI 2101/SMT 2101/SMP 2101 MANAGEMENT CONCEPTS AND  
ORGANIZATIONAL BEHAVIOUR  
(2012 Scheme)**

Time: 3 Hours

Maximum Marks: 50

**PART A**  
(Answer *ALL* questions)

(5 x 2 = 10)

1. What is meant by contingency approach towards management?
2. Enumerate the factors influencing perception.
3. Explain organizational climate.
4. Differentiate between group and team.
5. What do you understand by personality?

**PART B**  
(Answer *ANY FIVE* questions)

(5 x 4 = 20)

6. Explain briefly various managerial functions.
7. What do you think is the best way to motivate workers? Why?
8. Describe the factors leading to effective team work.
9. Explain various techniques to improve decision making.
10. Describe how political interference affect organizations.
11. What are the bases of power and power styles?
12. Suggest methods to develop a sound organizational climate.

**PART C**  
(Answer *ANY TWO* questions)

(2 x 10 = 20)

13. What do you understand by motivation? How do the theories of motivation explain human behaviour?
14. Do you think that you are an effective leader? Why do you think so? How can you become a better one?
15. Explain the concept of emotional intelligence. What are its applications in OB?

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