



MBA (IB) DEGREE III SEMESTER EXAMINATION NOVEMBER 2016

SMI 2305 EXPORT IMPORT POLICIES AND PROCEDURES

(Regular and Supplementary – 2014 Admission onwards)

Time: 3 Hours

Maximum Marks: 50

PART A

(Answer *ALL* questions)

(5 × 2 = 10)

1. Distinguish between internal and international trade.
2. What is the significance of marine credit?
3. What is the role of FIEO?
4. What is negative list?
5. What are the excise formalities to be followed in foreign trade?

PART B

(Answer *ANY FIVE* questions)

(5 × 4 = 20)

6. What are the merits of foreign trade?
7. Explain various types of exporters in foreign trade.
8. Explain with a suitable example how to calculate FOB, CIF and C and F prices.
9. What are the features of Special Economic Zones in India?
10. Explain India's trade relationship with NAFTA.
11. Explain the important categories of importers in India.
12. What are the insurance schemes available in foreign trade?

PART C

(Answer *ANY TWO* questions)

(2 × 10 = 20)

13. Explain different methods of entry into foreign market.
14. Describe various export incentive schemes implemented by the government of India.
15. What are the advantages and disadvantages of trade blocks at global level?