



MBA.IB/2.10/26

**M.B.A. (IB) DEGREE II SEMESTER EXAMINATION, APRIL 2010**

**SMI 2207 EXPORT IMPORT PROCEDURES AND DOCUMENTATION**

Time : 3 Hours

Maximum Marks : 50

(All questions carry EQUAL marks)

(5 x 10 = 50)

- I. A. Distinguish between outward oriented and inward oriented trade strategies.  
**OR**  
B. Explain the difference between pre-shipment inspection and quality control.
- II. A. Analyse various export promotion schemes for non-traditional commodities.  
**OR**  
B. Explain the role of Special Economic Zones (SEZs) in promoting India's exports.
- III. A. Explain the legal formalities and procedures to become an exporter.  
**OR**  
B. Describe the importance of documentation in the export process.
- IV. A. Analyse various risk insurance schemes available for exporters.  
**OR**  
B. Distinguish between payment terms and inco-terms.
- V. A. Explain the trends and directions of India's merchandile trade.  
**OR**  
B. What are the non-tariff trade barriers to restrict imports?

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