

MBA (C)I/11.15.1084

Reg. No.

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MBA (FŤ)/MBA (IB)/MBA(TT) DEGREE I SEMESTER EXAMINATION NOVEMBER 2015

SMS 2104/SMI 2104/SMT 2104 BUSINESS COMMUNICATION

(Regular and Supplementary)

Time: 3 Hours

Maximum Marks: 50

PART A (Answer ALL questions)

 $(5 \times 2 = 10)$

- 1. What are the components of communication?
- 2. What are the various types of written communication in an Organization?
- 3. What are the non-verbal aspects of communication?
- 4. What are the important factors to be noted while speaking in public?
- 5. What are notices and memos? Give examples.

PART B (Answer ANY FIVE questions)

 $(5 \times 4 \approx 20)$

- 6. Briefly describe various methods of audience analyses.
- 7. Outline the etiquette and manners in conversation.
- 8. Discuss the importance of being a good listener in the process of communication.
- 9. What is non-verbal communication? Explain.
- 10. What are the various aspects involved in interviewing?
- 11. What are the various types of reports?
- 12. Briefly discuss various tips to communicate effectively.

PART C (Answer ANY TWO questions)

 $(2 \times 10 = 20)$

- 13. Assuming to be Manager of an exporting firm, draft a follow up letter to a foreign firm citing your anxieties to know their requirements and your willingness to supply the goods immediately.
- 14. Discuss the importance of technology in communication.
- 15. What are the barriers to good listening? How can one overcome these barriers?

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