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MBA (IB) DEGREE III SEMESTER EXAMINATION NOVEMBER 2015

SMI 2305 EXPORT AND IMPORT- POLICIES AND PROCEDURES

(Supplementary- Prior to 2014 Admission)

Time: 3 Hours

Maximum Marks: 50

PART A (Answer ALL the questions)

 $(5 \times 2 = 10)$

- 1. Briefly discuss the different categories of exporters.
- 2. Enumerate the different export promotion organizations set up by the Government of India.
- 3. Write a brief note on customs formalities.
- 4. What do you mean by Inco-terms?
- 5. How is the remittance of export proceeds by exporters monitored by the Government of India?

PART B (Answer ANY FIVE questions)

 $(5 \times 4 = 20)$

- 6. Discuss the salient features of Foreign Trade (Development and Regulation) Act.
- 7. Write a note on pre-shipment inspection and quality control.
- 8. Explain the concept of 'Towns of Excellence' with suitable examples.
- 9. Enumerate the procedural formalities to become an exporter.
- 10. Discuss the major export pricing quotations.
- 11. 'Two kinds of risk insurances are vital for every exporter'. Comment on the statement.
- 12. Discuss very briefly the import policies and procedures.

PART C (Answer ANY TWO questions)

 $(2 \times 10 = 20)$

- 13. Discuss the highlights of the New Foreign Trade Policy (2009-2014).
- 14. Explain the various export promotion schemes.
- 15. Discuss the major sources of financing of foreign trade.