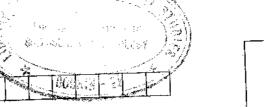
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MBA (IB) DEGREE III SEMESTER EXAMINATION NOVEMBER 2015

SMI 2305 EXPORT AND IMPORT - POLICIES AND PROCEDURES

(Regular)

Time: 3 Hours

Maximum Marks: 50

PART A (Answer ALL questions)

 $(5 \times 2 = 10)$

- Enumerate the major reasons for international trade. 1.
- Briefly discuss the major sources of pre-shipment and post-shipment financing. 2.
- Write a brief note on customs formalities. 3.
- What do you mean by Deemed Exports? 4.
- How is the remittance of export proceeds by exporters monitored by the 5. Government of India?

PART B (Answer ANY FIVE questions)

 $(5\times 4=20)$

- Discuss the different categories of exporters. 6.
- Discuss the salient features of Foreign Trade (Development and Regulation) Act. 7.
- Discuss the role of different export promotion organizations of the Government of 8. India.
- Write a note on pre-shipment inspection and quality control. 9.
- Write a note on Incoterms. 10.
- Discuss the major export pricing quotations. 11.
- 'Two kinds of risk insurances are vital for every exporter'. Comment on the 12. statement.

PART C (Answer ANY TWO questions)

 $(2 \times 10 = 20)$

- Explain the procedural formalities to become an exporter. 13.
- Discuss the import policies and procedures. 14.
- Explain the various Tariff and Non-Tariff Barriers and their influence on 15. international trade.