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MBA.IB.I/12.12.1099

M.B.A. (INTERNATIONAL BUSINESS) DEGREE I SEMESTER EXAMINATION DECEMBER 2012

SMI 2101 MANAGEMENT CONCEPTS AND ORGANISATIONAL BEHAVIOUR

(*2012 Admissions*)

Time: 3 Hours

Maximum Marks: 50

PART A

(Answer ***ALL*** questions)

$(5 \times 2 = 10)$

1. What do you mean by contingency approach towards management?
2. What is motivational cycle?
3. Differentiate between group and team.
4. What is the basis of power styles?
5. Explain organizational culture in brief.

PART B

(Answer ***ANY FIVE*** questions)

$(5 \times 4 = 20)$

6. Discuss the various managerial functions.
7. How does the concept of individual difference help you to be an effective manager?
8. Discuss the importance of personality testing in personnel selection.
9. Explain why groups are formed.
10. Discuss the various techniques for improving decision making.
11. What do you mean by organizational politics? How do you manage organizational politics?
12. Explain the impact of organizational climate in improving the organizational efficiency.

PART C

(Answer ***ANY TWO*** questions)

$(2 \times 10 = 20)$

13. How has the study of organizational behaviour helped you to become an effective manager?
14. Explain emotional intelligence and its application to improve the efficiency of the workers.
15. Suppose you are appointed as the manager of a firm which had been established 15 years ago. You find that most of the workers are dissatisfied and frustrated. They say that the proprietor is just profit oriented and does not care for the development of the firm. What steps would you take to improve the condition of the firm?

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