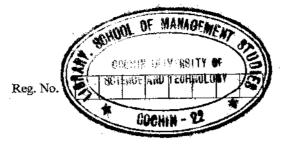
MBA (PT) III/11.15.0879





MBA (PT) DEGREE III SEMESTER EXAMINATION NOVEMBER 2015

SMP 2301 BUSINESS COMMUNICATION

(Regular)

Time: 3 Hours

Maximum Marks: 50

PART A

(Answer ALL questions)

 $(5 \times 2 = 10)$

- 1. What are the components of communication?
- 2. What are the various types of written communication in an Organization?
- 3. What are the non-verbal aspects of communication?
- 4. What are the important factors to be noted while speaking in public?
- 5. What are notices and memos? Give examples.

PART B (Answer ANY FIVE questions)

 $(5 \times 4 = 20)$

- 6. Briefly describe various methods of audience analyses.
- Outline the etiquette and manners in conversation.
- 8. Discuss the importance of being a good listener in the process of communication.
- 9. What is non-verbal communication? Explain.
- 10. What are the various aspects involved in interviewing?
- 11. What are the various types of reports?
- 12. Briefly discuss various tips to communicate effectively.

PART C (Answer ANY TWO questions)

 $(2 \times 10 = 20)$

- 13. Assuming to be Manager of an exporting firm, draft a follow up letter to a foreign firm citing your anxieties to know their requirements and your willingness to supply the goods immediately.
- 14. Discuss the importance of technology in communication.
- 15. What are the barriers to good listening? How can one overcome these barriers?
